

COST TABLE

EXHIBIT D

For maintenance of existing equipment and new equipment models available from the manufacturer catalogs which may be added throughout the term of the contract, provide your guaranteed discount off the manufacturer's list price. These discounts will also be used to calculate Year 4 and Year 5 options to extend the Agreement.

<u>Continuing Costs</u>		<u>Option 1</u>		<u>Option 2</u>		<u>Option 3</u>		<u>Option 4</u>	
		<u>"New"</u>	<u>"Existing"</u>	<u>"New"</u>	<u>"Existing"</u>	<u>"New"</u>	<u>"Existing"</u>	<u>"New"</u>	<u>"Existing"</u>
Cisco SMARTnet Support:		<u>15 %</u>	<u>17 %</u>	<u>15 %</u>	<u>17 %</u>	<u>15 %</u>	<u>17 %</u>	<u>15 %</u>	<u>17 %</u>
Kentrox Units:	Model 656	\$ <u>32.80</u>							
	Model 680	\$ <u>32.80</u>							
	Model 686	\$ <u>32.80</u>							
	Model 1020	\$ <u>13.00</u>							
	Model 2040	\$ <u>32.80</u>							
	Model 2140	\$ <u>32.80</u>							
	Model 15951	\$ <u>132.00</u>							
	Model 78620	\$ <u>13.00</u>							
	Model 2040-2TM-RF	\$ <u>32.80</u>							
	Model DS656	\$ <u>32.80</u>							
	Model DSMART	\$ <u>NA</u>							

One-Time Costs

Service Rates:

<u>Field Engineer</u>	<u>Hourly Rate</u>	<u>Off-Hour Rate</u>	<u>State Holiday Rate</u>	<u>Weekend Rate</u>	<u>Mileage Rate</u>	<u>Travel Rate</u>
Option 2: 24x7x2	<u>\$150</u>	<u>XXXXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXX</u>	<u>XXXXXX</u>
Option 2: 24x7x4	<u>\$150</u>	<u>XXXXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXX</u>	<u>XXXXXX</u>
Option 2: 8x5x4	<u>\$150</u>	<u>\$225</u>	<u>\$300</u>	<u>\$300</u>	<u>\$0.485</u>	<u>\$150</u>
Option 2: 8x5xNBD	<u>\$150</u>	<u>\$225</u>	<u>\$300</u>	<u>\$300</u>	<u>\$0.485</u>	<u>\$150</u>
Option 3: 8x5x4	<u>XXXXXXXX</u>	<u>\$225</u>	<u>\$300</u>	<u>\$300</u>	<u>XXXXXX</u>	<u>XXXXXX</u>
Option 3: 8x5xNBD	<u>XXXXXXXX</u>	<u>\$225</u>	<u>\$300</u>	<u>\$300</u>	<u>XXXXXXXX</u>	<u>XXXXXX</u>
Option 4: 8x5	<u>XXXXXXXX</u>	<u>\$225</u>	<u>XXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXXXX</u>	<u>XXXXXX</u>

(NOTE: X's indicate no amounts should be entered in that space.)

Per Installation of Cisco Software (See Appendix A, SOW, I.1): \$225

Per Installation of Kentrox Software (See Appendix A, SOW, I.1): \$225